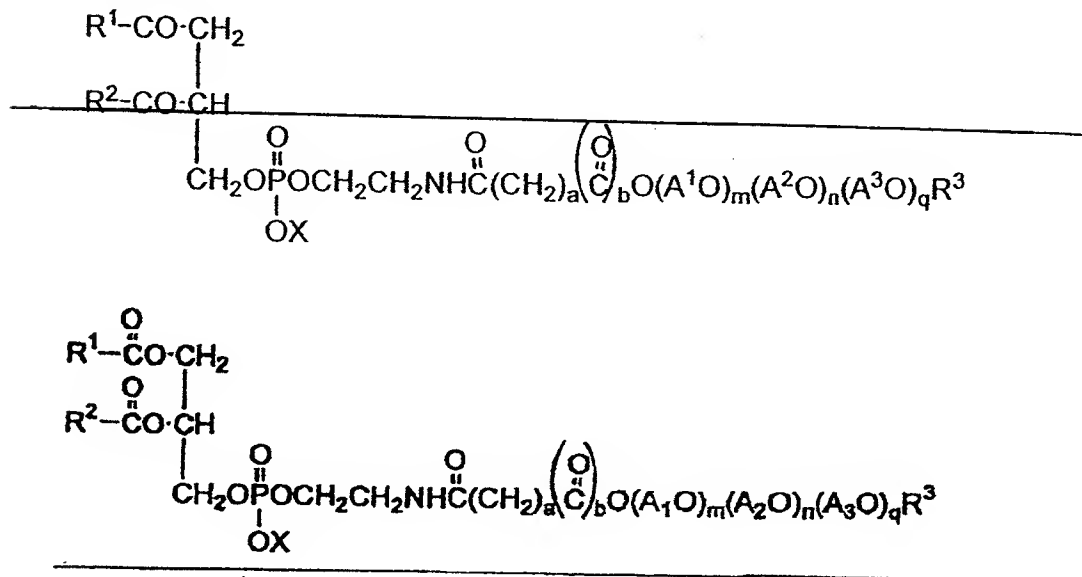


AMENDMENTS TO THE SPECIFICATION

Please amend the specification as follows:

Please replace the paragraph appearing at page 3, line 15 to page 4, line 8, with the following amended paragraph:

The present invention thus provides a phospholipid derivative represented by the following formula (I):

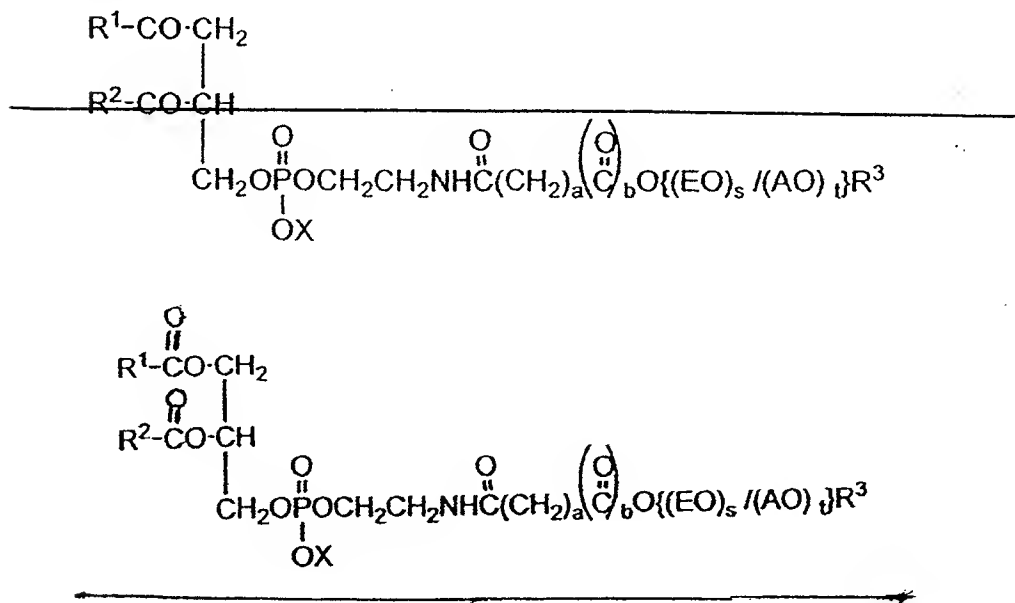


wherein R¹CO and R²CO independently represent an acyl group having 8 to 22 carbon atoms; R³ represents hydrogen atom, or a hydrocarbon group having 1 to 4 carbon atoms; symbol "a" represents an integer of 0 to 4; symbol "b" represents 0 or 1, provided that when a is 0, b is 0; X represents hydrogen atom, an alkali metal atom, an ammonium, or an organic ammonium; A¹O and A³O independently represent an oxyalkylene group containing oxyethylene group and having 2 to 4 carbon atoms, wherein the ratio of the oxyethylene group to the oxyalkylene group having 2 to 4 carbon atoms in A¹O and A³O is 0.5 or larger in terms of a weight ratio; A²O represents an oxyalkylene group having 3

or 4 carbon atoms; symbols "m" and "q" independently represent an average molar number of added oxyalkylene groups having 2 to 4 carbon atoms; and symbol "n" represent an average molar number of added oxyalkylene groups having 3 or 4 carbon atoms; provided that m, n, and q satisfy the following conditions: $5 \leq m \leq 600$, $1 \leq n \leq 45$, $0 \leq q \leq 200$, $10 \leq m+n+q \leq 600$, $0.04 \leq n/(m+n+q)$, and $q/(m+n+q) \leq 0.8$.

Please replace the paragraph appearing at page 4, line 9 to page 4, line 23, with the following amended paragraph:

From the second aspect, the present invention provides a phospholipid derivative represented by the following formula (II):



wherein R^1CO and R^2CO independently represent an acyl group having 8 to 22 carbon atoms; R^3 represents hydrogen atom, or a hydrocarbon group having 1 to 4 carbon atoms; symbol "a" represents an integer of 0 to 4; symbol "b" represents 0 or 1, provided that when a is 0, b is 0; X represents hydrogen atom, an alkali metal atom, an ammonium, or

an organic ammonium; EO represents oxyethylene group; AO represents an oxyalkylene group having 3 or 4 carbon atoms; $\{(EO)_s/(AO)_t\}$ represents a group consisting of randomly bonded oxyethylene groups and oxyalkylene groups having 3 or 4 carbon atoms, wherein the ratio of the oxyethylene groups to the oxyalkylene groups having 2 to 4 carbon atoms in $\{(EO)_s/(AO)_t\}$ is 0.5 to 0.95 in terms of a weight ratio; symbol “s” represents an average molar number of added oxyethylene groups; and symbol “t” represent an average molar number of added oxyalkylene groups having 3 or 4 carbon atoms; provided that s and t satisfy the following conditions: $5 \leq s \leq 500$, $0 < t \leq 100$, and $6 \leq (s+t) \leq 500$.